



# Farm Credit Services OF ILLINOIS

We Understand



FARMING IS *OUR* LIFE TOO.

## ANNUAL REPORT 2007

# TABLE OF CONTENTS

## Farm Credit Services of Illinois, ACA

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Message from the Chairperson of the Board and Chief Executive Officer	1
Consolidated Five-Year Summary of Selected Financial Data	2
Management's Discussion and Analysis	3
Report of Management	8
Report of Audit Committee	9
Report of Independent Auditors	10
Consolidated Financial Statements	11
Notes to Consolidated Financial Statements	15
Disclosure Information Required by Regulations	23

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**AgriBank, FCB's financial condition and results of operations materially affect members' investment in Farm Credit Services of Illinois, ACA. To request a free copy of the combined AgriBank, FCB and Affiliated Associations' financial reports contact us at 2101 West Park Court, Post Office Box 3849, Champaign, Illinois 61826, (217) 352-1378 or contact AgriBank, FCB at 375 Jackson Street, St. Paul, MN 55101-1810, (651) 282-8800, or via electronic mail to [AGRIBANKMN@AGRIBANK.COM](mailto:AGRIBANKMN@AGRIBANK.COM). The reports are also available through AgriBank, FCB's website at [www.agribank.com](http://www.agribank.com).**

**To request a free copy of our annual or quarterly reports contact us as stated above. The annual report is available on our website 75 days after the end of the calendar year and members are provided a copy of such report 90 days after the end of the year. The quarterly reports are available 40 days after the end of each calendar quarter.**

# MESSAGE FROM THE CHAIRPERSON OF THE BOARD AND CHIEF EXECUTIVE OFFICER



Dear Farm Credit Customer:

Many say these are exciting times in agriculture and that is true. Excitement can come in many forms; surprises or unknowns, even elation over soaring commodity prices. On the other hand this excitement can be stressful. Increasing input costs, rent, and land values erode our profit margins and each decision we make takes on added risk. Because "we understand" farming at Farm Credit Services, we provide sound credit and services that add value to our business relationship. This special value proposition that we provide continues to grow in importance to our customers as the risk and rewards in agriculture increase. While all the numbers are not yet in, 2007 has been a good year for farm income. As the spring of 2008 approaches perhaps a little less excitement and stress would be good as we look to the future. No matter how things progress, Farm Credit Services of Illinois will continue to provide stability and reliability for all of your credit needs.

Farm Credit Services is a unique business in that our stockholders are also our customers. The relationship between us and the producers is so strong and so well integrated that our success mirrors the success of our customers. We value that relationship with our customers and we are proud of the cooperative which you own. We experienced another record breaking year for portfolio growth. Demand for all loan products was strong all year. We experienced an unbelievable overall portfolio growth of \$395,343,000 for the year, a 24.5% increase over 2006. New mortgage loans totaled a record \$478,127,000 and the average daily balance of the commercial portfolio grew by \$64,808,000. This favorable growth requires capital. We are currently well positioned to fund this growth and remain financially strong for the years ahead. The large growth in the portfolio did *not* come at the expense of lower credit quality. In fact, overall portfolio credit quality remains strong at 99.61% acceptable. We were pleased to record \$28,208,000 of net earnings while maintaining our interest rates at competitive levels. 2007 was a record year for us. We are pleased to present you with these extraordinary financial results.

As we look ahead to 2008, many of the same factors that impacted 2007 are still present. Commodity prices are both up and down limits on any given day, input costs and land values continue to rise, the Farm Bill is in limbo and the overall economy faces challenges. It looks like another "exciting" year ahead. The Board and Management have set a business plan in place for 2008-2012. We recognize the challenges that "exciting times" place on our Association and customers. Our best projections indicate the Association and owners will have another great year in 2008. One of the important challenges we face is the record growth in our Association. It has created a need for more staff and work space. We have finally outgrown our Champaign central office. This facility has served us well for more than 25 years. However, we need more space and will be relocating to an existing facility located between Champaign and Mahomet in 2008. We are currently renovating this building to meet the needs of our staff and customers. Another challenge which demands our attention in 2008, is the unpredictable interest rate changes made by the Fed. The ongoing high demand for loans means our staff is very busy processing and servicing loans. Yet we are also being proactive to identify any current customer loans that could be converted to lower interest rates because of the recent Fed movements. We are committed to this "value added" product for the benefit of our customers. It's great to be involved in Agriculture, serving the most productive people, in the most essential industry in this country.

We appreciate working with you and we appreciate your business. Keeping your interest costs low and having available capital to meet your loan demands is a high priority for us. We hope 2008 will be another great year for you!!

Sincerely,



Lance C. Beery  
Chairperson of the Board  
Farm Credit Services of Illinois, ACA



David M. Owens  
Chief Executive Officer  
Farm Credit Services of Illinois, ACA

February 28, 2008

## CONSOLIDATED FIVE-YEAR SUMMARY OF SELECTED FINANCIAL DATA

Farm Credit Services of Illinois, ACA

(Dollars in thousands)

	2007	2006	2005	2004	2003
<b>Statement of Condition Data</b>					
Loans	\$2,007,552	\$1,612,209	\$1,417,432	\$1,350,417	\$1,270,109
Allowance for loan losses	2,278	1,725	2,044	3,333	25,377
Net loans	2,005,274	1,610,484	1,415,388	1,347,084	1,244,732
Investment in AgriBank, FCB	40,343	32,342	26,885	26,388	26,388
Other property owned	7	7	7	7	7
Other assets	53,695	44,947	36,888	27,092	28,479
<b>Total assets</b>	<b>\$2,099,319</b>	<b>\$1,687,780</b>	<b>\$1,479,168</b>	<b>\$1,400,571</b>	<b>\$1,299,606</b>
Obligations with maturities of one year or less	\$1,764,024	\$1,381,037	\$1,196,233	\$1,137,162	\$1,075,608
<b>Total liabilities</b>	<b>1,764,024</b>	<b>1,381,037</b>	<b>1,196,233</b>	<b>1,137,162</b>	<b>1,075,608</b>
Protected members' equity	50	64	67	346	384
Capital stock and participation certificates	6,759	6,401	6,237	9,875	10,258
Unallocated surplus	328,486	300,278	276,631	253,188	213,356
<b>Total members' equity</b>	<b>335,295</b>	<b>306,743</b>	<b>282,935</b>	<b>263,409</b>	<b>223,998</b>
<b>Total liabilities and members' equity</b>	<b>\$2,099,319</b>	<b>\$1,687,780</b>	<b>\$1,479,168</b>	<b>\$1,400,571</b>	<b>\$1,299,606</b>
<b>Statement of Income Data</b>					
Net interest income	\$41,884	\$37,493	\$35,483	\$33,776	\$32,516
Provision for (reversal of) loan losses	521	(140)	(1,275)	(20,693)	1,089
Patronage and dividend income	4,972	3,837	3,580	3,116	2,746
Other expense, net	17,301	16,689	16,018	14,810	15,026
Provision for income taxes	826	1,134	877	2,943	627
<b>Net income</b>	<b>\$28,208</b>	<b>\$23,647</b>	<b>\$23,443</b>	<b>\$39,832</b>	<b>\$18,520</b>
<b>Key Financial Ratios</b>					
Return on average assets	1.6%	1.6%	1.7%	3.1%	1.5%
Return on average members' equity	8.8%	8.0%	8.6%	17.0%	8.6%
Net interest income as a percentage of average earning assets	2.4%	2.6%	2.7%	2.7%	2.7%
Members' equity as a percentage of assets	16.0%	18.2%	19.1%	18.8%	17.2%
Net chargeoffs as a percentage of average loans	--	--	--	0.1%	--
Allowance for loan losses as a percentage of loans	0.1%	0.1%	0.1%	0.2%	2.0%
Permanent capital ratio	13.8%	15.4%	16.0%	15.8%	15.3%
Total surplus ratio	13.4%	15.0%	15.6%	15.1%	14.5%
Core surplus ratio	13.4%	15.0%	15.6%	14.9%	14.1%

No income was distributed to members in the form of cash, dividends, stock or allocated surplus during these time periods.

# MANAGEMENT'S DISCUSSION AND ANALYSIS

## Farm Credit Services of Illinois, ACA

The following commentary reviews the consolidated financial position and consolidated results of operations of Farm Credit Services of Illinois, ACA and its subsidiaries and provides additional specific information. The accompanying consolidated financial statements and notes also contain important information about our financial position and results of operations.

### Forward-Looking Information

Certain sections of this Annual Report contain forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties, and assumptions that are difficult to predict. Words such as "anticipates", "believes", "could", "estimates", "may", "should", "will", or other variations on these terms are intended to identify such forward-looking statements. These statements are based on assumptions and analyses made in light of experience, historical trends, current conditions, and expected future developments. However, actual results and developments may differ materially from our expectations and predictions due to a number of risks and uncertainties; many of which are beyond our control. These risks and uncertainties include, but are not limited to:

- political, legal, regulatory, and economic conditions and developments in the United States and abroad,
- fluctuations in the agricultural and general economies,
- periodically occurring weather-related conditions and plant and animal disease that impact agricultural productivity and income and consumer demand,
- changes in United States government support of the agricultural industry, and
- bio-terrorism and other terrorism.

### Loan Portfolio

Loan volume totaled \$2.0 billion at December 31, 2007. The changes in loan volume for the last two years were as follows (in thousands):

Change in loan volume	2007 vs. 2006		2006 vs. 2005	
Accrual				
Mortgage	\$295,316	23.8%	\$145,693	13.3%
Commercial	99,263	26.8%	51,271	16.1%
Nonaccrual	764	35.3%	(2,187)	(50.2%)
Total loans	\$395,343	24.5%	\$194,777	13.7%

Effective marketing efforts, an increase in land values and an increase in participations resulted in loan volume growth in 2007.

#### Portfolio Distribution

We are chartered to operate in certain counties in Illinois. Approximately 6.2% of our total loan portfolio was in Champaign county at December 31, 2007. No other counties had more than 5% concentration.

Our portfolio is heavily concentrated in corn and soybeans, representing approximately 62.5% of the total portfolio.

#### Agricultural Conditions

The six-year Farm Security and Rural Investment Act of 2002 (farm bill) expired in 2007, but is under a temporary extension to allow Congress

and the White House to negotiate the 2008 legislation. The 2002 Act included significant federal financial support for wheat, feed grains, cotton, rice, and oilseeds, and expanded assistance to certain specialty crops and certain livestock operations (particularly smaller dairy farms). The Act also provided a high degree of income support for major crops, which helped support credit quality and decreased the volatility of overall farm income over the term of the farm bill. However, it remains unclear whether compromise legislation, as written, will be signed by President Bush, due to substantial differences regarding income caps for subsidy payments and funding for nutrition programs and fruit and vegetable farming. It is likely the existing farm bill may be continued until a new bill is enacted. However, addressing the federal budget deficit may be a greater priority for the next Congress and President, so if a new farm bill is not signed in 2008, the current levels of financial support for agriculture may change.

USDA's 2007 net farm income forecast is \$87.6 billion, a significant increase over 2006 reported net farm income of \$59.0 billion. The projected value of 2007 agricultural production is expected to increase over 2006 levels by \$53.9 billion partially offset by expected expense increases of \$25.4 billion. USDA 2006 net farm income of \$59.0 billion was down significantly from 2005 and 2004 levels, but was slightly above the 10-year average. The 2005 and 2004 years were the two highest net farm income years on record, but they are likely to be surpassed by 2007 results. Strong agricultural economic conditions were the result of very favorable prices and the continued positive impact of government programs. The USDA's February outlook for the farm economy, as a whole, predicts another strong year for 2008. This forecast estimates 2008 farmers' net cash income to be \$96.6 billion, a \$9 billion increase from 2007.

Our 60-county territory experienced a wide variance of crop conditions in 2007, with most enjoying above average yields to compliment the strong commodity markets. Productive early season rains coupled with optimal weather conditions through pollination allowed the crop to withstand a hot and dry August, and culminated in a harvest that was up to three weeks earlier than normal. Pockets of our association territory that did not receive the optimal early weather conditions experienced stress and some had below average yields, especially with the soybean crop.

#### Analysis of Risk

The following table summarizes risk assets (accruing volume includes accrued interest receivable) and delinquency information (in thousands):

As of December 31	2007	2006	2005
Loans:			
Accruing restructured	\$124	\$317	\$351
Past due 90 days or more still accruing	197	219	17
Nonaccrual	2,931	2,167	4,353
Total risk loans	3,252	2,703	4,721
Other property owned	7	7	7
Total risk assets	\$3,259	\$2,710	\$4,728
Risk loans			
as a percentage of total loans	0.2%	0.2%	0.3%
Total delinquencies			
as a percentage of total loans	0.2%	0.3%	0.2%

Based on our analysis, loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection.

The increase in nonaccrual loans was due mainly to one significant loan that moved from accrual to nonaccrual status during the year. The volume of nonaccrual loans remained at an acceptable level at December 31, 2007, and represented .1% of our total portfolio. At December 31, 2007, 31.1% of our nonaccrual loans were current.

The credit quality of our portfolio rose slightly during 2007. Adversely classified assets decreased from .5% of the portfolio at December 31, 2006, to .3% of the portfolio at December 31, 2007. Adversely classified assets are assets that we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

In certain circumstances, we use various government guarantee programs to reduce the risk of loss. At December 31, 2007, \$16.8 million of our loans were, to some level, guaranteed under these government programs.

### Analysis of the Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on the periodic evaluation of factors such as:

- loan loss history,
- portfolio quality, and
- current economic and environmental conditions.

Comparative allowance coverage of various loan categories follows:

As of December 31	2007	2006	2005
Allowance as a percentage of:			
Loans	0.1%	0.1%	0.1%
Nonaccrual loans	77.7%	79.6%	47.0%
Total risk loans	70.0%	63.8%	43.3%
Net chargeoffs as a percentage of average loans			
	--	--	--
Adverse assets to risk funds	2.7%	2.8%	4.5%

In our opinion, the allowance for loan losses was reasonable in relation to the probable losses in the loan portfolio at December 31, 2007.

We, along with other Farm Credit System institutions, refined our allowance for loan losses methodology during 2004. The methodology refinement resulted in a calculated allowance for loan losses that was significantly less than the previously recorded balance due to revised loss factors that are more indicative of actual loss experience in recent years and current borrower analysis. The factors considered in determining the revised level of allowance for loan losses are based on recent historical chargeoff experience adjusted for relevant environmental factors. As a result of these studies, we significantly reduced our allowance for loan losses during 2004, resulting in net reversal of provision expense of \$20.7 million for the year ended December 31, 2004. We continued to follow this methodology and it is our intent to continue to use this methodology going forward.

### Young, Beginning and Small Farmers and Ranchers

We have specific programs in place to serve the credit and related needs of young, beginning and small farmers and ranchers in our territory. The definitions of young, beginning and small farmers and ranchers follow:

- Young: A farmer, rancher, or producer or harvester of aquatic products who is age 35 or younger as of the loan transaction date.
- Beginning: A farmer, rancher, or producer or harvester of aquatic products who has 10 years or less farming or ranching experience as of the loan transaction date.
- Small: A farmer, rancher, or producer or harvester of aquatic products who normally generates less than \$250 thousand in annual gross sales of agricultural or aquatic products.

### Demographics

We have used a special tabulation of the 2002 USDA Census of Agriculture as our source of demographic data for comparison to our performance in serving young, beginning, and small farmers and ranchers (YBS). This special tabulation included only those farms in our chartered territory that have debt and annual gross sales of at least \$10,000.

The following table is a comparison of our results compared to the 2002 USDA Census data for our territory:

As of December 31, 2007	Percentages by Number		
	Young	Beginning	Small
FCS of Illinois	15.43%	15.99%	50.71%
2002 Census data	12.90%	3.95%	73.60%

As shown in the above table, based on year-end numbers, our business activity with young and beginning farmers exceeds the demographics of the marketplace, whereas our business activity with small farmers is below the demographics of the marketplace. Although the business activity with the small farmers was below the census data, it still exceeded our targets as established in our business plan.

### Mission Statement

Our mission is to provide competitive and dependable credit and related services. This applies to all eligible customers, and specifically to young, beginning, and small farmers and ranchers. We will accomplish this mission by:

- providing discounted interest rates for up to a maximum period of five years through our YBS Loan Program for young and/or beginning farmers,
- making full use of guaranteed loan programs through the State of Illinois and the USDA Farm Service Agency,
- establishing both quantitative portfolio targets and qualitative goals for services offered and,
- continuing to participate in numerous outreach programs which benefit YBS farmers.

### Quantitative Goals

Quantitative targets and qualitative goals for YBS loans are established on an annual basis for the succeeding 3 years. The following targets and goals were established for 2007:

Young Beginning Farmers and Ranchers - Target and Goals for the Year 2007				
Category	Number of New Loans Closed	Number of Loans Outstanding	Total Loan Volume (000)	Percent of Total Loans
Young Farmer	725	2,400	\$230,000	10.0%
Beginning Farmer	725	2,400	230,000	10.0%
Small Farmer	2,600	7,900	540,000	50.0%
Outreach Program - Goal for total number of activities			50	

As of December 31, 2007, all targets and goals for the YBS program were met.

The following tables detail the level of new business generated in 2007 plus the level of business outstanding as of December 31, 2007, both by number of loans and by volume for young and beginning farmers and ranchers:

Young Beginning Farmers and Ranchers - Gross New Business during 2007				
Category	Number of Loans	Percent Total	Volume Outstanding	Percent Total
Total gross new loans and commitments made during 2007	14,490	100.0%	\$1,392,796	100.0%
Total loans and commitments made to young farmers and ranchers	1,940	13.4%	141,824	10.2%
Total loans and commitments made to beginning farmers and ranchers	1,775	12.3%	151,423	10.9%

Young Beginning Farmers and Ranchers - Number/Volume of Loans Outstanding				
Category	Number of Loans	Percent Total	Volume Outstanding	Percent Total
Total loans and commitments outstanding at year end	23,295	100.0%	\$2,267,375	100.0%
Young farmers and ranchers	3,594	15.4%	308,850	13.6%
Beginning farmers and ranchers	3,726	16.0%	353,684	15.6%

The following tables detail the level of new business generated in 2007 plus the level of business outstanding as of December 31, 2007, both by number of loans and by volume for small farmers and ranchers:

Small Farmers and Ranchers - Gross New Business by Loan Size				
December 31, 2007				
Number/Volume Outstanding	\$0 to \$50,000	\$50,001 to 100,000	\$100,001 to 250,000	\$250,001 and greater
Total number of new loans and commitments made during 2007	6,608	2,996	2,212	2,674
Total number of loans made to small farmers and ranchers during 2007	4,104	1,284	568	124
Percentage	62.1%	42.9%	25.7%	4.6%
Total gross loan volume of all new loans and commitments made during 2007				
	\$67,309	\$102,301	\$217,836	\$1,005,350
Total gross loan volume to small farmers and ranchers				
	38,786	49,561	68,356	50,657
Percentage	57.6%	48.5%	31.4%	5.0%

Small Farmers and Ranchers - Number/Volume of Loans Outstanding by Loan size				
December 31, 2007				
Number/Volume Outstanding	\$0 to \$50,000	\$50,001 to 100,000	\$100,001 to 250,000	\$250,001 and greater
Total number of loans and commitments outstanding at year end	11,652	5,211	4,241	2,191
Total number of loans to small farmers and ranchers	7,353	2,651	1,460	348
Percentage	63.1%	50.9%	34.4%	15.9%
Total loan volume outstanding at year end				
	\$164,508	\$271,454	\$536,531	\$1,294,882
Total loan volume to small farmers and ranchers				
	100,169	149,374	204,987	143,658
Percentage	60.9%	55.0%	38.2%	11.1%

## Outreach Program

Our marketing plan includes special emphasis on the young, beginning, and small farmer loan program and we participate in several outreach programs to promote our products and services to this segment of the market. In 2007, in conjunction with other agribusiness sponsors, we helped coordinate the "Cultivating Master Farmers" program whereby

young farmers are brought together with Prairie Farmer "Master Farmers" to participate in roundtable discussions to exchange ideas. This program was initially launched in 2005 and the first participating class of 10 young farmers and 6 master farmers "graduated" in the spring of 2007. The program was continued with a new class of 10 young farmers and 10 master farmers and it is our hope to continue this program with a new class every two years.

We participated in a total of 86 outreach activities in 2007, surpassing our goal of 50 for the year.

## Safety and Soundness of the Program

In order to control our risk for loans approved under the young, beginning, and small farmer loan program, we have established specific lending limits and credit standards for clients who use the program.

## Additional Loan Information

Additional loan information is included in Note 3, Note 12 and Note 13.

## Results of Operations

The following table illustrates profitability information (in thousands):

For the year ended December 31	2007	2006	2005
Net income	\$28,208	\$23,647	\$23,443
Return on average assets	1.6%	1.6%	1.7%
Return on average members' equity	8.8%	8.0%	8.6%

Changes in these ratios relate directly to:

- changes in income as discussed below,
- changes in assets discussed in the Loan Portfolio Section, and
- changes in members' equity discussed in the Capital Adequacy Section.

The following table summarizes the changes in components of net income (in thousands):

	2007 vs. 2006	2006 vs. 2005
Increase (decrease) in net income		
Net interest income	\$4,391	\$2,010
Provision for (reversal of) loan losses	(661)	(1,135)
Patronage and dividend income	1,135	257
Financially related services and miscellaneous income, net	968	2,982
Operating expenses	(1,580)	(3,653)
Provision for income taxes	308	(257)
Total change in net income	\$4,561	\$204

## Net Interest Income

Net interest income was \$41.9 million for the year ended December 31, 2007. The following table quantifies changes in net interest income (in thousands):

	2007 vs. 2006	2006 vs. 2005
Changes in net interest income due to:		
Changes in volume	\$5,867	\$3,069
Changes in rates	(1,385)	(689)
Changes in nonaccrual income and other	(91)	(370)
Net change	\$4,391	\$2,010

Net interest income included income on nonaccrual loans that totaled \$153 thousand in 2007, \$133 thousand in 2006, and \$365 thousand in 2005. Nonaccrual income is recognized when:

- received in cash,
- collection of the recorded investment is fully expected, and
- prior chargeoffs have been recovered.

Net interest margin (net interest income divided by average earning assets) was 2.4% in 2007, 2.6% in 2006, and 2.7% in 2005.

#### Provision for (Reversal of) Loan Losses

The variance in provision for (reversal of) loan losses was due to increased loan volume in 2007 coupled with a reversal of provision in 2006.

#### Patronage Income

We received patronage income based on the average balance of our note payable to AgriBank, FCB (AgriBank). AgriBank's Board of Directors sets the patronage rate. We recorded patronage income of \$5.0 million in 2007, \$3.8 million in 2006, and \$3.5 million in 2005. Changes in our note payable to AgriBank, and to a lesser extent, changes in the patronage rate, caused the variances in the patronage income amounts. The patronage rates paid by AgriBank were 34.0 basis points in 2007, 32.0 basis points in 2006, and 32.0 basis points in 2005.

We received another component of patronage, referred to as equalization, from AgriBank. The quarterly average balance of our preferred stock investment in AgriBank is used to determine this amount. AgriBank's Board of Directors sets the equalization rate. The targeted rate equals the average cost of funds for all affiliated associations as a group. As of December 31, 2005, we no longer had any preferred stock investment in AgriBank. Therefore, we recorded no equalization income for 2007 and 2006, while we recorded equalization income of \$61 thousand for 2005.

#### Financially Related Services and Miscellaneous Income, Net

The increase in financially related services and miscellaneous income, net is primarily due to an increase in multi-peril crop insurance income and fee income.

#### Operating Expenses

The following presents a comparison of operating expenses by major category and the operating rate (operating expenses as a percentage of average earning assets) for the past three years (in thousands):

For the year ended December 31	2007	2006	2005
Salaries and benefits	\$14,228	\$13,471	\$11,594
Purchased and vendor services	1,523	1,964	1,862
Advertising and promotion	1,294	1,162	1,229
Communications	506	271	257
Occupancy and equipment	1,464	1,552	1,493
Examination	516	513	475
System insurance	2,570	2,148	674
Other	2,964	2,404	2,248
<b>Total</b>	<b>\$25,065</b>	<b>\$23,485</b>	<b>\$19,832</b>
Operating rate	1.5%	1.6%	1.5%

The operating expense increases were primarily related to salaries and benefits expense, Farm Credit System insurance expense and other miscellaneous expense mainly related to participation expenses.

#### Provision for Income Taxes

We recorded tax expense of \$826 thousand for the year ended December 31, 2007, compared to \$1.1 million for 2006, and \$877 thousand for 2005. See Note 9 for additional discussion.

## Funding and Liquidity

We borrow from AgriBank under a note payable, in the form of a line of credit, as described in Note 7. During 2007, our average balance was \$1.5 billion with an average interest rate of 5.2%. Our average balance during 2006 was \$1.2 billion with an average interest rate of 4.9% and during 2005 our average balance was \$1.1 billion with an average interest rate of 3.6%. Our other source of lendable funds is from unallocated surplus.

Our approach to sustaining sufficient liquidity to fund operations and meet current obligations is to maintain an adequate line of credit with AgriBank. At December 31, 2007, we had \$84.0 million available under our line of credit. We generally apply excess cash to this line of credit.

We offer variable, fixed, capped, indexed, adjustable interest rate loans, and lease programs to our borrowers. We determine interest margins charged on each lending program based on:

- cost of funds,
- market conditions, and
- the need to generate sufficient earnings.

The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk.

## Capital Adequacy

Total members' equity increased \$28.6 million during 2007 primarily due to net income for the period, along with a slight increase in capital stock and participation certificates outstanding.

Members' equity position information is as follows (in thousands):

As of December 31	2007	2006	2005
Members' equity	\$335,295	\$306,743	\$282,935
Surplus as a percentage			
of members' equity	98.0%	97.9%	97.8%
Permanent capital ratio	13.8%	15.4%	16.0%
Total surplus ratio	13.4%	15.0%	15.6%
Core surplus ratio	13.4%	15.0%	15.6%

Our capital plan is designed to maintain an adequate amount of surplus and allowance for loan losses which represents our reserve for adversity prior to impairment of stock. We manage our capital to allow us to meet member needs and protect member interests, both now and in the future.

At December 31, 2007, our permanent capital, total surplus, and core surplus ratios significantly exceeded the regulatory minimum requirements. See Note 8 for further discussions of these regulatory ratios.

In addition to these regulatory requirements, we establish an optimum permanent capital target. This target allows us to maintain a capital base adequate for future growth and investment in new products and services. The target is subject to revision as circumstances change. As of December 31, 2007, our optimum permanent capital target was 14%.

The changes in our capital ratios reflect changes in capital and assets. Refer to the Loan Portfolio Section for further discussion of the changes in assets. Additional members' equity information is included in Note 8.

## Initiatives

We are involved in a number of initiatives designed to improve our credit delivery, related services, and marketplace presence.

### ProPartners Financial

We participate in ProPartners Financial with other associations in North Dakota, Minnesota, Illinois, Wisconsin, and Michigan. ProPartners Financial provides financing programs for clients of agribusiness companies. ProPartners Financial is directed by representatives from the participating associations. The income, expense and loss sharing arrangements are based on each association's participation interest of ProPartners Financial volume. Each association's allocation is established according to a prescribed formula which includes risk funds of the associations as well as program volume within their territories. We had \$50.1 million of ProPartners Financial volume at December 31, 2007, \$36.3 million at December 31, 2006, and \$34.0 million at December 31, 2005.

### Farm Cash Management

We offer Farm Cash Management to our members. Farm Cash Management links members' revolving lines of credit with an AgriBank Investment Bond to optimize members' use of funds.

### Mission Related Investments

We are participating in an investment for rural America pilot program authorized during 2006 by the Farm Credit Administration in order to meet the changing needs of agriculture and rural America by making investments that support farmers, ranchers, agribusinesses, and their rural communities and businesses. These investments will help to increase their well-being and prosperity by providing an adequate flow of capital into rural areas. We had \$123 thousand of loan volume under this pilot program outstanding at December 31, 2007, while we had no loan volume at December 31, 2006.

## Relationship with AgriBank

### Borrowings

We borrow from AgriBank to fund our lending operations in accordance with the Farm Credit Act of 1971, as amended. Approval from AgriBank is required for us to borrow elsewhere. A General Financing Agreement, as discussed in Note 7, governs this lending relationship. Cost of funds under the General Financing Agreement includes:

- a marginal cost of debt component,
- a cost of servicing component,
- a bank spread component, and
- a risk premium component, if applicable.

Our cost of funds included the components above, however, throughout the periods presented, we were not subject to the risk premium component. The marginal cost of debt approach simulates match funding the cost of underlying debt with substantially the same terms as the anticipated terms of our loans to borrowers. This methodology substantially protects us from interest rate risk.

### Investment

We are required to invest in AgriBank capital stock as a condition of borrowing. This investment may be in the form of purchased stock or stock representing previously distributed AgriBank surplus. As of December 31, 2007, we were required to maintain a common stock investment equal to 2.5% of the average quarterly balance of our note payable to AgriBank. AgriBank's current bylaws allow AgriBank to increase the required investment to 4.0%. At December 31, 2007, \$26.4 million of our investment in AgriBank consisted of stock representing distributed AgriBank surplus and \$13.5 million consisted of purchased investment. For the periods presented in this report, we have received no dividend income on this stock investment and we do not anticipate any in future years.

### Patronage

We receive patronage income based on the annual average daily balance of our note payable to AgriBank. We also received, as part of AgriBank's patronage program, equalization income based on the quarterly average daily balance of our preferred stock investment in AgriBank. AgriBank's Board of Directors sets the patronage rates. As of December 31, 2005, we no longer had any preferred stock in AgriBank.

### Purchased Services

We purchase various services from AgriBank including:

- certain information systems,
- certain financial services,
- certain accounting and reporting services, and
- selected retail product processing and support.

The total cost of services we purchased from AgriBank was \$898 thousand in 2007, \$1.6 million in 2006, and \$1.5 million in 2005.

### Affect on Members' Investment

Due to the nature of our financial relationship with AgriBank, the financial condition and results of operations of AgriBank materially affect our members' investment. To request a free copy of the combined AgriBank, FCB and Affiliated Associations' financial reports contact us at 2101 West Park Court, Post Office Box 3849, Champaign, Illinois 61826, (217) 352-1378 or contact AgriBank at 375 Jackson Street, St. Paul, MN 55101-1810, (651) 282-8800, or via electronic mail to [AGRIBANKMN@agribank.com](mailto:AGRIBANKMN@agribank.com). The reports are also available through AgriBank's website at [www.agribank.com](http://www.agribank.com).

To request a free copy of our annual or quarterly reports contact us as stated above. The annual report is available on our website 75 days after the end of the calendar year and members are provided a copy of such report 90 days after the end of the year. The quarterly reports are available 40 days after the end of each calendar quarter.

### AgriBank Merger Activity

Effective January 1, 2003, AgriBank and AgAmerica, FCB merged and retained the AgriBank name. As part of the merger transaction, one of AgAmerica, FCB's two association shareholders, Northwest Farm Credit Services, an Agricultural Credit Association reaffiliated from AgAmerica, FCB to CoBank, ACB on the effective date of the merger. AgriBank and AgAmerica, FCB had been operating under a joint management agreement since January 1, 2002.

## Relationship with Other Farm Credit Institutions

We participate in the Insight Technology Unit with other District associations to facilitate the development and maintenance of certain technology systems essential to providing credit to our borrowers. The Insight Technology Unit is governed by representatives of each participating association. The expenses are shared prorata based on the number of loans and leases of each participant.

# REPORT OF MANAGEMENT

*Farm Credit Services of Illinois, ACA*



We prepare the consolidated financial statements of Farm Credit Services of Illinois, ACA and are responsible for their integrity and objectivity, including amounts that must necessarily be based on judgments and estimates. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The consolidated financial statements, in our opinion, fairly present the financial condition of Farm Credit Services of Illinois, ACA. Other financial information included in the annual report is consistent with that in the consolidated financial statements.

To meet our responsibility for reliable financial information, we depend on accounting and internal control systems designed to provide reasonable but not absolute assurance that assets are safeguarded and transactions are properly authorized and recorded. Costs must be reasonable in relation to the benefits derived when designing accounting and internal control systems. Financial operations audits are performed to monitor compliance. PricewaterhouseCoopers LLP, our independent auditors, audit the consolidated financial statements. They also conduct a review of internal controls to the extent necessary to comply with generally accepted auditing standards in the United States of America. The Farm Credit Administration also performs examinations for safety and soundness as well as compliance with applicable laws and regulations.

The Board of Directors has overall responsibility for our system of internal control and financial reporting. The Board of Directors and its Audit Committee consults regularly with us and meets periodically with the independent auditors and other auditors to review the scope and results of their work. The independent auditors have direct access to the Board of Directors, which is composed solely of directors who are not officers or employees of Farm Credit Services of Illinois, ACA.

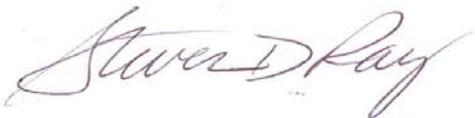
The undersigned certify that they have reviewed Farm Credit Services of Illinois, ACA's annual report and that it has been prepared in accordance with all applicable statutory or regulatory requirements and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Lance C. Beery  
Chairperson of the Board  
Farm Credit Services of Illinois, ACA



David M. Owens  
Chief Executive Officer  
Farm Credit Services of Illinois, ACA



Steven D. Ray  
Chief Financial Officer  
Farm Credit Services of Illinois, ACA

February 28, 2008

# REPORT OF AUDIT COMMITTEE

## Farm Credit Services of Illinois, ACA



The consolidated financial statements were prepared under the oversight of the Audit Committee. The Audit Committee is composed of the entire Board of Directors of Farm Credit Services of Illinois, ACA (the Association). The Audit Committee oversees the scope of the Association's internal audit program, the approval and independence of PricewaterhouseCoopers LLP (PwC) as our independent auditors, the adequacy of the Association's system of internal controls and procedures, and the adequacy of management's action with respect to recommendations arising from those auditing activities. The Audit Committee's responsibilities are described more fully in the Internal Control Policy and the Audit Committee Charter.

Management is responsible for internal controls and the preparation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. PwC is responsible for performing an independent audit of the consolidated financial statements in accordance with generally accepted auditing standards in the United States of America and to issue their report based on their audit. The Audit Committee's responsibilities include monitoring and overseeing these processes.

In this context, the Audit Committee reviewed and discussed the audited consolidated financial statements for the year ended December 31, 2007, with management. The Audit Committee also reviewed with PwC the matters required to be discussed by Statement on Auditing Standards No. 114, *The Auditor's Communication With Those Charged With Governance*, and both PwC and the internal auditors directly provided reports on significant matters to the Audit Committee.

The Audit Committee received the written disclosures and the letter from PwC in accordance with Independence Standards Board Standard No. 1, *Independence Discussions with Audit Committees*, and discussed with PwC its independence. The Audit Committee also reviewed the non-audit services provided by PwC, if any, and concluded these services were not incompatible with maintaining PwC's independence. The Audit Committee discusses with management and PwC such other matters and received such assurances from them as the Audit Committee deemed appropriate.

Based on the foregoing review and discussions, and relying thereon, the Audit Committee recommended that the Board of Directors include the audited consolidated financial statements in the Annual Report for the year ended December 31, 2007.



Lance C. Beery  
Chairperson of the Audit Committee  
Farm Credit Services of Illinois, ACA

#### Audit committee members:

Kent Brinkmann, Dave Champion, Mike Carls, Jack Crumrin, Dale Crawford, J. Dale Edwards, Dennis Frey, Dr. Kim Harris, Jack Hastings, Larry Hasheider, Mark Miller, Karen Neff, John Schable, and Don Sievers

February 28, 2008

**PricewaterhouseCoopers LLP**  
225 South Sixth Street  
Suite 1400  
Minneapolis MN 55402  
Telephone (612) 596 6000  
[www.pwc.com](http://www.pwc.com)

**Report of Independent Auditors**

To the Board of Directors and Members of  
Farm Credit Services of Illinois, ACA

In our opinion, the accompanying consolidated statement of condition and the related consolidated statements of income, of changes in members' equity and of cash flows present fairly, in all material respects, the financial position of Farm Credit Services of Illinois, ACA (the Association) and its subsidiaries at December 31, 2007, 2006 and 2005, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

*PricewaterhouseCoopers LLP*

February 28, 2008

# CONSOLIDATED STATEMENT OF CONDITION

Farm Credit Services of Illinois, ACA

(Dollars in thousands)

As of December 31	2007	2006	2005
<b>ASSETS</b>			
Loans	\$2,007,552	\$1,612,209	\$1,417,432
Allowance for loan losses	2,278	1,725	2,044
Net loans	2,005,274	1,610,484	1,415,388
Investment in AgriBank, FCB	40,343	32,342	26,885
Accrued interest receivable	40,887	34,520	25,652
Premises and equipment, net	6,884	4,137	3,534
Other property owned	7	7	7
Other assets	5,924	6,290	7,702
Total assets	\$2,099,319	\$1,687,780	\$1,479,168
<b>LIABILITIES</b>			
Note payable to AgriBank, FCB	\$1,734,654	\$1,355,013	\$1,178,099
Accrued interest payable	20,929	16,797	11,824
Net deferred income tax liability	960	984	1,084
Other liabilities	7,481	8,243	5,226
Total liabilities	1,764,024	1,381,037	1,196,233
Contingencies			
<b>MEMBERS' EQUITY</b>			
Protected members' equity	50	64	67
Capital stock and participation certificates	6,759	6,401	6,237
Unallocated surplus	328,486	300,278	276,631
Total members' equity	335,295	306,743	282,935
Total liabilities and members' equity	\$2,099,319	\$1,687,780	\$1,479,168

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF INCOME

Farm Credit Services of Illinois, ACA

(Dollars in thousands)

Year ended December 31	2007	2006	2005
<b>Interest income</b>	<b>\$118,209</b>	<b>\$96,227</b>	<b>\$75,323</b>
<b>Interest expense</b>	<b>76,325</b>	<b>58,734</b>	<b>39,840</b>
Net interest income	41,884	37,493	35,483
<b>Provision for (reversal of) loan losses</b>	<b>521</b>	<b>(140)</b>	<b>(1,275)</b>
Net interest income after provision for loan losses	41,363	37,633	36,758
<b>Other income</b>			
Patronage income	4,972	3,837	3,580
Financially related services and miscellaneous income, net	7,764	6,796	3,814
Total other income	12,736	10,633	7,394
<b>Operating expense</b>			
Salaries and employee benefits	14,228	13,471	11,594
Other operating expense	10,837	10,014	8,238
Total operating expense	25,065	23,485	19,832
Income before income taxes	29,034	24,781	24,320
<b>Provision for income taxes</b>	<b>826</b>	<b>1,134</b>	<b>877</b>
Net income	\$28,208	\$23,647	\$23,443

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

Farm Credit Services of Illinois, ACA

(Dollars in thousands)

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
<b>Balance at December 31, 2004</b>	\$346	\$9,875	\$253,188	\$263,409
Net income	--	--	23,443	23,443
Capital stock/participation certificates issued	--	565	--	565
Capital stock/participation certificates retired	(279)	(4,203)	--	(4,482)
<b>Balance at December 31, 2005</b>	67	6,237	276,631	282,935
Net income	--	--	23,647	23,647
Capital stock/participation certificates issued	--	637	--	637
Capital stock/participation certificates retired	(3)	(473)	--	(476)
<b>Balance at December 31, 2006</b>	64	6,401	300,278	306,743
Net income	--	--	<b>28,208</b>	<b>28,208</b>
Capital stock/participation certificates issued	--	<b>722</b>	--	<b>722</b>
Capital stock/participation certificates retired	<b>(14)</b>	<b>(364)</b>	--	<b>(378)</b>
<b>Balance at December 31, 2007</b>	<b>\$50</b>	<b>\$6,759</b>	<b>\$328,486</b>	<b>\$335,295</b>

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

Farm Credit Services of Illinois, ACA

(Dollars in thousands)

Year ended December 31	2007	2006	2005
<b>Cash flows from operating activities</b>			
Net income	\$28,208	\$23,647	\$23,443
Adjustments to reconcile net income to cash flows from operating activities:			
Depreciation on premises and equipment	473	508	458
Depreciation on assets held for lease	161	179	226
Provision for (reversal of) loan losses	521	(140)	(1,275)
Increase in accrued interest receivable	(6,584)	(9,122)	(6,402)
Decrease (increase) in other assets	107	1,982	(3,328)
Increase in accrued interest payable	4,132	4,973	4,511
(Decrease) increase in other liabilities	(786)	2,917	429
Loss (gain) on sale of premises and equipment	3	4	(109)
Loss (gain) on disposal of assets held for lease	--	5	(4)
Gain on sale of Farm Credit System Financial Assistance Corporation stock	--	(1,571)	--
Total adjustments	(1,973)	(265)	(5,494)
Net cash provided by operating activities	26,235	23,382	17,949
<b>Cash flows from investing activities</b>			
Increase in loans, net	(394,718)	(194,427)	(67,295)
Purchases of investment in AgriBank, FCB	(8,001)	(5,457)	(497)
Disposals (purchases) of assets held for lease, net	98	(754)	39
Purchases of premises and equipment, net	(3,223)	(1,115)	(782)
Sale of Farm Credit System Financial Assistance Corporation stock	--	1,571	--
Net cash used in investing activities	(405,844)	(200,182)	(68,535)
<b>Cash flows from financing activities</b>			
Increase in note payable to AgriBank, FCB	379,641	176,914	54,131
Capital stock and participation certificates retired, net	(32)	(114)	(3,545)
Net cash provided by financing activities	379,609	176,800	50,586
Net change in cash	--	--	--
Cash at beginning of year	--	--	--
Cash at end of year	\$ --	\$ --	\$ --
<b>Supplemental schedule of non-cash activities</b>			
Stock financed by loan activities	\$624	\$555	\$468
Stock applied against loan principal	248	279	837
Stock applied against interest	--	1	3
Interest transferred to loans	217	253	103
<b>Supplemental information</b>			
Interest paid	\$72,193	\$53,761	\$35,329
Taxes paid	1,572	333	661

The accompanying notes are an integral part of these consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Farm Credit Services of Illinois, ACA

## NOTE 1: ORGANIZATION AND OPERATIONS

### Farm Credit System and District

**Farm Credit System Lending Institutions:** The Farm Credit System is a nationwide system of cooperatively owned banks and associations established by Congress to meet the credit needs of American agriculture. At December 31, 2007, the Farm Credit System consisted of four Farm Credit Banks, one Agricultural Credit Bank, and ninety-five associations. AgriBank and its affiliated associations are collectively referred to as the District. At December 31, 2007, the District consisted of eighteen Agricultural Credit Associations that each have wholly-owned Federal Land Credit Association and Production Credit Association subsidiaries. Federal Land Credit Associations are authorized to originate long-term real estate mortgage loans. Production Credit Associations are authorized to originate short-term and intermediate-term loans. Agricultural Credit Associations are authorized to originate long-term real estate mortgage loans and short-term and intermediate-term loans either directly or through their subsidiaries. Associations are also authorized to provide lease financing options for agricultural purposes. AgriBank provides funding to all associations chartered within the District.

Associations are authorized to provide, either directly, or in participation with other lenders, credit and related services to eligible borrowers. Eligible borrowers may include farmers, ranchers, producers or harvesters of aquatic products, rural residents and farm-related service businesses. In addition, associations can participate with other lenders in loans to similar entities. Similar entities are parties that are not eligible for a loan from a Farm Credit System lending institution, but have operations that are functionally similar to the activities of eligible borrowers. Associations are also authorized to purchase and hold certain types of investments.

**Farm Credit System Regulator:** The Farm Credit Administration is authorized by Congress to regulate the Farm Credit System banks and associations. We are examined by the Farm Credit Administration and certain association actions are subject to the prior approval of the Farm Credit Administration and/or AgriBank.

**Farm Credit Insurance Fund:** The Farm Credit Act of 1971, as amended, established the Farm Credit System Insurance Corporation to administer the Farm Credit Insurance Fund. The Farm Credit Insurance Fund is used:

- to insure the timely payment of principal and interest on Farm Credit Systemwide debt obligations,
- to insure the retirement of protected borrower capital at par or stated value, and
- for other specified purposes.

At the discretion of the Farm Credit System Insurance Corporation, the Farm Credit Insurance Fund is also available to provide assistance to certain troubled Farm Credit System institutions and for the operating expenses of the Farm Credit System Insurance Corporation. Each Farm Credit System bank is required to pay premiums into the Farm Credit Insurance Fund, based on its annual average loan principal outstanding, until the assets in the Farm Credit Insurance Fund equal 2% of Systemwide debt obligations. This percentage of aggregate obligations can be changed as the Farm Credit System Insurance Corporation, in its sole discretion, determines to be actuarially sound. AgriBank, in turn, assesses the associations premiums each year based on the average principal outstanding of accrual and nonaccrual loans of the associations.

### Association

Farm Credit Services of Illinois, ACA and its subsidiaries, Farm Credit Services of Illinois, FLCA and Farm Credit Services of Illinois, PCA are lending institutions of the Farm Credit System. We are a member-owned cooperative providing credit and credit-related services to, or for the benefit of, eligible members for qualified agricultural purposes in the counties of Alexander, Bond, Calhoun, Cass, Champaign, Christian, Clark, Clay, Clinton, Coles, Crawford, Cumberland, DeWitt, Douglas, Edgar, Edwards, Effingham, Fayette, Ford, Franklin, Gallatin, Greene, Hamilton, Hardin, Iroquois, Jackson, Jasper, Jefferson, Jersey, Johnson, Lawrence, Logan, Macon, Macoupin, Madison, Marion, Massac, Menard, Monroe, Montgomery, Morgan, Moultrie, Perry, Platt, Pope, Pulaski, Randolph, Richland, Saline, Sangamon, Scott, Shelby, St. Clair, Union, Vermillion, Wabash, Washington, Wayne, White and Williamson in the state of Illinois.

We borrow from AgriBank and provide financing and related services to our members. Our ACA holds all the stock of the FLCA and PCA subsidiaries. The FLCA makes secured long-term agricultural real estate and rural home mortgage loans and provides lease financing options. The PCA makes short-term and intermediate-term loans.

We offer various risk management services, including credit life, term life, crop hail, and multi-peril crop insurance for borrowers and those eligible to borrow. We also offer fee appraisals to our members

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America and the prevailing practices within the financial services industry. Preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The consolidated financial statements present the consolidated financial results of Farm Credit Services of Illinois, ACA (the parent) and Farm Credit Services of Illinois, FLCA and Farm Credit Services of Illinois, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

The following are our significant accounting policies:

**Loans:** Mortgage loan terms range from 5 to 40 years at origination. Almost all commercial loans are made for agricultural production or operating purposes with original loan terms of 10 years or less.

Loans are carried at their principal amount outstanding. Loan interest is accrued and credited to interest income based upon the daily principal amount outstanding. Loan fees are recorded as an offset to the related origination costs. The net amount of these fees and expenses is not material to the consolidated financial statements taken as a whole.

We place loans in nonaccrual status when:

- principal or interest is delinquent for 90 days or more (unless the loan is well secured and in the process of collection) or
- circumstances indicate that full collection is not expected.

When a loan is placed in nonaccrual status, we reverse accrued interest to the extent principal plus accrued interest before the transfer exceeds the net realizable value of the collateral. Any unpaid interest accrued in a prior year is capitalized to the recorded investment of the loan. Any cash received on nonaccrual loans is applied to reduce the recorded investment in the loan, except in those cases where the collection of the recorded investment is fully expected and the loan does not have any unrecovered prior chargeoffs. Nonaccrual loans may be returned to accrual status when:

- principal and interest are current,
- prior chargeoffs have been recovered,
- the ability of the borrower to fulfill the contractual repayment terms is fully expected, and
- the loan is not classified as doubtful or loss.

**Allowance for Loan Losses:** The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as:

- loan loss history,
- portfolio quality, and
- current economic and environmental conditions.

Loans in our portfolio that are considered impaired are analyzed individually under Statement of Financial Accounting Standard No. 114, *Accounting by Creditors for Impairment of a Loan*, to establish a specific allowance for impaired loans. A loan is impaired when it is probable that all amounts due under the contractual terms of the loan agreement will not be collected. We measure impairment based on the net realizable value of the collateral. All risk loans are considered to be impaired loans. Risk loans include:

- nonaccrual loans,
- formally restructured loans, and
- loans that are 90 days or more past due and still accruing.

We record a specific allowance to reduce the carrying amount of the risk loan to the lower of book value or the net realizable value of collateral. When collection is unlikely, we charge the loan principal and prior year(s) accrued interest against the allowance for loan losses. Subsequent recoveries, if any, are added to the allowance for loan losses.

We apply Statement of Financial Accounting Standard No. 5, *Accounting for Contingencies*, to loans that are not individually assessed as impaired. An allowance is recorded for probable and estimable credit losses as of the financial statement date.

Changes in the allowance for loan losses consist of provision activity, recorded as "Provision for (reversal of) loan losses" on the Consolidated Statement of Income, and chargeoffs and recoveries.

**Investment in AgriBank:** Accounting for our investment in AgriBank is on a cost plus allocated equities basis. The investment in AgriBank is in the form of Class P common stock.

**Premises and Equipment:** The carrying amount of premises and equipment is at cost, less accumulated depreciation. Calculation of depreciation is generally on the straight-line method over the estimated useful lives of the assets. Gains or losses on disposition are included in current operating results. Maintenance and repairs are included in operating expense and improvements are capitalized.

**Other Property Owned:** We record other property owned, which consists of real and personal property acquired through foreclosure or deed in lieu of foreclosure, at the lower of the carrying amount or the fair value less estimated selling costs. Income and expense from operations and carrying value adjustments are included in "Financially related services and miscellaneous income, net" on the Consolidated Statement of Income.

**Leases:** We have finance and operating leases. Under finance leases, unearned income from lease contracts represents the excess of gross lease receivables plus residual receivables over the cost of leased

equipment. We amortize net unearned finance income to earnings on the interest method. The carrying amount of finance leases is included in "Loans" on the Consolidated Statement of Condition and represents lease rent receivables net of the unearned income plus the residual receivable. We recognize operating lease revenue evenly over the term of the lease. We charge depreciation and other expenses against revenue as incurred. The carrying amount of operating leases is included in the "Other assets" line on the Consolidated Statement of Condition and represents the asset cost net of accumulated depreciation.

**Employee Benefit Plans:** Our employees may be eligible to participate in the defined benefit retirement plan of the Seventh Farm Credit District. The plan is comprised of two benefit formulas. Effective October 1, 2001, all new benefits-eligible employees participate in the cash balance formula. Employees hired prior to October 1, 2001, were on the final average pay formula. These employees were given a one-time option to convert to the cash balance formula or to remain on a final average pay formula. The District plan utilizes the "Projected Unit Credit" actuarial method for financial reporting purposes and the "Entry Age Normal Cost" method for funding purposes. Effective January 1, 2007, the defined benefit retirement plan was closed to new employees. Employees hired after December 31, 2006, only participate in the defined contribution plan.

Our employees may be eligible to participate in a defined contribution plan. The plan allows employees to save for their retirement either pre-tax/post-tax or both with an employer match on a percentage of the employee's contributions. For employees hired after December 31, 2006, the defined contribution plan is the only retirement plan available and we provide benefits under this plan in the form of a fixed percentage of salary contribution in addition to the employer match. Employer contributions are expensed when incurred.

We also provide certain health and life insurance benefits to eligible retired employees according to the terms of those benefit plans. The anticipated cost of these benefits is accrued during the employees' active service period.

**Income Taxes:** The ACA and PCA accrue federal and state income taxes. Deferred tax assets and liabilities are recognized for future tax consequences of temporary differences between the carrying amounts and tax basis of assets and liabilities. Deferred tax assets are recorded if the deferred tax asset is more likely than not to be realized. If the realization test cannot be met, the deferred tax asset is reduced by a valuation allowance.

The FLCA is exempt from federal and other taxes to the extent provided in the Farm Credit Act of 1971, as amended.

**Statement of Cash Flows:** For purposes of reporting cash flow, cash includes cash on hand.

**Recent Accounting Developments:** In June 2006, the Financial Accounting Standards Board released Interpretation No. 48 - *Accounting for Uncertainty in Income Taxes*. This Interpretation clarifies the accounting for uncertainty in income tax provision recognized in an enterprise's financial statements in accordance with Financial Accounting Standards Board Statement of Financial Accounting Standard No. 109 - *Accounting for Income Taxes*. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition of a tax position taken or expected to be taken in a tax return. In January 2008, the Board delayed the effective date of this Interpretation for nonpublic companies. This Interpretation will be effective for the 2008 calendar year, and is not expected to have a material impact on our financial position.

In September 2006, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements*. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement clarifies that the term fair value is intended to mean a market-based measure, not an entity-specific measure. In measuring fair value for a financial statement item, the Statement sets forth a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The highest priority is given to

quoted prices in active markets and the lowest priority to unobservable inputs. Additional disclosure requirements will be required for the lowest priority level. The Statement became effective as of January 1, 2008.

In February 2007, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 159, *Fair Value Option for Financial Assets and Financial Liabilities*. The Standard permits entities to choose on an instrument-by-instrument basis, at specified election dates, to measure financial assets and liabilities and certain other items at fair value (the "fair value option"). Unrealized gains and losses on items for which the fair value option has been elected must be reported in earnings at each subsequent reporting date. Upfront costs and fees related to items for which the fair value option is elected shall be recognized in earnings as incurred and not deferred. This Standard became effective as of January 1, 2008. We have not made any elections under the fair value option, thus there is no impact of the adoption of the Standard.

On September 30, 2006, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard No. 158 – *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*. The Standard requires an employer to recognize the overfunded or underfunded status of a defined benefit pension or other postretirement plan as an asset or liability in its statement of financial position and recognize changes in that funded status in the year in which the changes occur through other comprehensive income. The Standard is effective for employers with publicly traded securities for the fiscal year ending after December 15, 2006, and for employers without publicly traded securities for the fiscal year ending after June 15, 2007. Our defined benefit plan and other post-employer benefit plans are multi-employer plans. Accordingly, the underfunded status of the plans will be recorded at the District level only. Thus, we will not record any liability at the association level. In addition, this Standard requires that the funded status of a plan be measured as of the date of the year end financial statements. Currently, we use a measurement date of September 30th. The requirement to measure the funded status as of the fiscal year end is effective for fiscal years ending after December 15, 2008.

### NOTE 3: LOANS

Loans consisted of the following (in thousands):

As of December 31, 2007	Amount	Percentage
Long-term agricultural mortgage	\$1,147,249	55.9%
Production	339,930	16.6%
Intermediate term	161,143	7.8%
Processing and marketing	18,501	0.9%
Finance leases	64	0.0%
Participations purchased	386,206	18.8%
Other	912	0.0%
Subtotal	2,054,005	100.0%
Participations sold	(46,453)	
Total loans	\$2,007,552	

As of December 31, 2006	Amount	Percentage
Long-term agricultural mortgage	\$1,003,031	61.1%
Production	252,443	15.4%
Intermediate term	149,450	9.1%
Processing and marketing	11,483	0.7%
Finance leases	167	0.0%
Participations purchased	223,945	13.6%
Other	1,391	0.1%
Subtotal	1,641,910	100.0%
Participations sold	(29,701)	
Total loans	\$1,612,209	

As of December 31, 2005	Amount	Percentage
Long-term agricultural mortgage	\$908,646	63.0%
Production	209,604	14.5%
Intermediate term	141,362	9.8%
Processing and marketing	4,258	0.3%
Finance leases	372	0.1%
Participations purchased	176,186	12.1%
Other	2,190	0.2%
Subtotal	1,442,618	100.0%
Participations sold	(25,186)	
Total loans	\$1,417,432	

We participate in the Illinois State Linked Deposit Program to provide reduced rate loan funds to eligible borrowers. Loans outstanding under this state program were \$152.7 million at December 31, 2007, \$130.4 million at December 31, 2006, and \$84.4 million at December 31, 2005.

### Participations

We may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with Farm Credit Administration Regulations or General Financing Agreement limitations. The following table presents information regarding participations purchased and/or sold (in thousands):

As of December 31, 2007	Participations	
	Purchased	Sold
Participations purchased from / sold to:		
AgriBank, FCB	\$ --	\$24,919
Other Farm Credit institutions	376,492	21,401
Non-Farm Credit institutions	9,714	133
Total participations purchased/sold	\$386,206	\$46,453

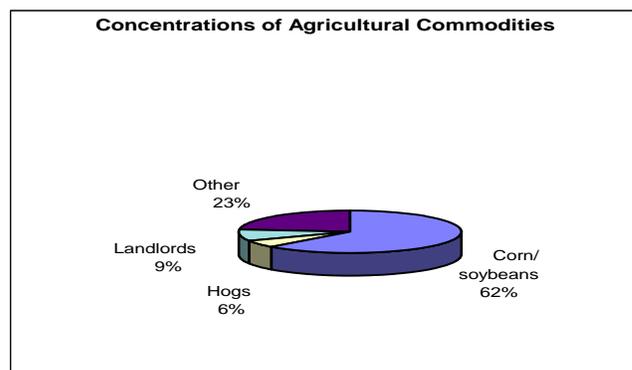
The participation volume is largely due to participations on loans to agribusinesses.

### Portfolio Concentrations

We have concentrations with individual borrowers, within various agricultural commodities and within our chartered territory.

At December 31, 2007, volume plus commitments to our ten largest borrowers totaled an amount equal to 57.3% of members' equity.

Our agricultural commodity concentrations at December 31, 2007, were as follows:



The commodity concentrations have not changed materially from prior years.

We are chartered to operate in certain counties in Illinois. Approximately 6.2% of our total loan portfolio was in Champaign county at December 31, 2007. No other counties exceed 5% of our loan portfolio.

While these concentrations represent our maximum potential credit risk as it relates to recorded loan principal, a substantial portion of our lending activities is collateralized. This reduces our exposure to credit loss associated with our lending activities. We consider credit risk exposure in establishing the allowance for loan losses.

#### Risk Loans

A loan is considered a risk loan if it is probable that we will be unable to collect all principal and interest according to the loan agreement. The following table presents risk loan (accruing volume includes accrued interest receivable) information (in thousands):

As of December 31	2007	2006	2005
Nonaccrual loans:			
Current as to principal and interest	\$912	\$289	\$3,281
Past due	2,019	1,878	1,072
Total nonaccrual loans	2,931	2,167	4,353
Accruing restructured loans	124	317	351
Loans past due 90 days or more still accruing	197	219	17
Total risk loans	\$3,252	\$2,703	\$4,721
Volume with specific reserves	\$347	\$201	\$2,926
Volume without specific reserves	2,905	2,502	1,795
Total risk loans	\$3,252	\$2,703	\$4,721
Total specific reserves	\$222	\$151	\$725
For the year ended December 31			
Income on accrual risk loans	\$30	\$59	\$34
Income on nonaccrual loans	153	133	365
Total income on risk loans	\$183	\$192	\$399
Average recorded investment	\$3,172	\$4,118	\$7,510

We did not have any material commitments to lend additional money to borrowers whose loans were at risk at December 31, 2007.

Loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection.

#### NOTE 4: ALLOWANCE FOR LOAN LOSSES

A summary of the changes in the allowance for loan losses follows (in thousands):

For the year ended December 31	2007	2006	2005
Balance at beginning of year	\$1,725	\$2,044	\$3,333
Provision for (reversal of) loan losses	521	(140)	(1,275)
Loan recoveries	44	24	40
Loan chargeoffs	(12)	(203)	(54)
Balance at end of year	\$2,278	\$1,725	\$2,044

#### NOTE 5: INVESTMENT IN AGRIBANK

At December 31, 2007, we were required by AgriBank to maintain an investment equal to 2.50% of the average quarterly balance of our note payable to AgriBank. This remained unchanged from the requirement at December 31, 2006, but is an increase over the requirement of 2.35% of the average quarterly balance of our note payable at December 31, 2005.

The following summarizes investment balances (in thousands):

	2007	2006	2005
<b>As of December 31:</b>			
Common stock	\$40,343	\$32,342	\$26,885
Total investment	\$40,343	\$32,342	\$26,885

#### NOTE 6: PREMISES AND EQUIPMENT

Premises and equipment consisted of the following (in thousands):

As of December 31	2007	2006	2005
Land, buildings and improvements	\$9,267	\$6,309	\$5,748
Furniture and equipment	3,179	3,299	3,011
Subtotal	12,446	9,608	8,759
Less: accumulated depreciation	(5,562)	(5,471)	(5,225)
Total	\$6,884	\$4,137	\$3,534

#### NOTE 7: NOTE PAYABLE TO AGRIBANK

Our note payable to AgriBank represents borrowings, in the form of a line of credit, to fund our loan portfolio. The line of credit is governed by a General Financing Agreement and our assets serve as collateral. The total line of credit was \$1.8 billion and the outstanding principal under the line of credit was \$1.7 billion as of December 31, 2007. The interest rate is adjusted monthly and was 5.0% at December 31, 2007. During 2007, our average balance was \$1.5 billion with an average interest rate of 5.2%. Our average balance during 2006 was \$1.2 billion with an average interest rate of 4.9% and during 2005 our average balance was \$1.1 billion with an average interest rate of 3.6%. The maturity date is July 31, 2008, for our note payable, at which time the note will be renegotiated.

The General Financing Agreement provides for limitations on our ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. We cannot exceed these limitations without approval from AgriBank. At December 31, 2007, and throughout the year, we were within the specified limitations and in compliance with all debt covenants.

#### NOTE 8: MEMBERS' EQUITY

##### Capitalization Requirements

In accordance with the Farm Credit Act of 1971, as amended, each borrower is required to invest in us as a condition of obtaining a loan. As authorized by the Agricultural Credit Act of 1987 and our capital bylaws, the Board of Directors has adopted a capital plan that establishes a stock purchase requirement for obtaining a loan of 2% of the customer's total loan(s) or one thousand dollars, whichever is less. The purchase of one participation certificate is required of all customers to whom a lease is issued and of all non-stockholder customers who purchase financial services. In 2005, the Board of Directors authorized the refund of all stock in excess of the minimum requirement. This resulted in a refund of \$3.5 million of excess stock. The Board of Directors may increase the amount of required investment to the extent authorized in the capital bylaws. The borrower acquires ownership of the capital stock at the time the loan/lease is made, but usually does not make a cash investment. The aggregate par value of the stock is added to the principal amount of the related obligation. We retain a first lien on the stock or participation certificates owned by customers.

##### Protection Mechanisms

Under the Farm Credit Act of 1971, as amended, certain borrower equity is protected. We are required to retire protected borrower equity at par or stated value regardless of its book value. Protected borrower equity

includes capital stock and participation certificates that were outstanding as of January 6, 1988, or were issued prior to October 6, 1988 as a requirement for obtaining a loan. If an association was unable to retire protected borrower equity at par value or stated value, the Farm Credit Insurance Fund would provide the amounts needed to retire this equity.

### Regulatory Capitalization Requirements

Under capital adequacy regulations, we are required to maintain a permanent capital ratio of at least 7%, a total surplus ratio of at least 7%, and a core surplus ratio of at least 3.5%. The calculation of these ratios in accordance with Farm Credit Administration Regulations is discussed below:

- The permanent capital ratio is average at-risk capital divided by average risk-adjusted assets. At December 31, 2007, our ratio was 13.8%.
- The total surplus ratio is average unallocated surplus less any deductions made in the computation of permanent capital divided by average risk-adjusted assets. At December 31, 2007, our ratio was 13.4%.
- The core surplus ratio is average unallocated surplus less any deductions made in the computation of total surplus and less any preferred stock investment in AgriBank divided by average risk-adjusted assets. At December 31, 2007, our ratio was 13.4%.

We have an agreement with AgriBank which defines how our investment in AgriBank is allocated in calculating regulatory capital ratios. According to the agreement, we include in our ratios all preferred stock which is the amount of our investment in AgriBank that is in excess of the required amount. At December 31, 2007, December 31, 2006, and December 31, 2005, we no longer had any preferred stock. These changes did not have a material impact on our regulatory capital ratios.

### Description of Equities

The following table presents information regarding classes and number of shares of stock and participation certificates outstanding as of December 31, 2007. All shares and participation certificates were \$5.00 par value.

	Shares Outstanding
As of December 31, 2007	
Class A common stock (protected)	9,916
Class C common stock (at-risk)	1,337,414
Participation certificates (at-risk)	14,406
Series 1 participation certificates	18

Under our bylaws, we are also authorized to issue Class B and Class D common stock. This Class B common stock is at-risk and nonvoting with a \$5.00 par value per share, the Class D common stock is at-risk and nonvoting with a \$1,000.00 par value per share. Currently, no stock of these classes has been issued. The Series 1 participation certificate is protected and nonvoting with a \$5.00 par value per share.

Only holders of Class C stock have voting rights. Our bylaws do not prohibit us from paying dividends on any classes of stock. However, no dividends have been declared during the last three years.

Our bylaws generally permit stock and participation certificates to be retired at the discretion of the Board of Directors and in accordance with our capitalization plans, provided prescribed capital standards have been met. At December 31, 2007, we exceeded the prescribed standards. We do not anticipate any significant changes in capital that would affect the normal retirement of stock.

In the event of our liquidation or dissolution, according to our bylaws, any remaining assets after payment or retirement of all liabilities will be distributed in the following order of priority:

- first, pro rata to all class of preferred stock (if any) at par value,
- second, To the holders pro rata of all classes of common stock and participation certificates at par value,
- third, to holders of qualified written notices of allocated surplus pro rata by year of issuance,
- fourth, to holders of non-qualified written notices of allocated surplus pro rate by year of issuance, and
- last to present and former patrons on a patronage basis.

In the event of impairment, losses will be absorbed by concurrent impairment of all classes of stock; however, protected stock will be retired at par value regardless of impairment.

All classes of stock are transferable to other customers who are eligible to hold such class as long as we meet the regulatory minimum capital requirements.

### Patronage Distributions

The Farm Credit Administration Regulations prohibits patronage distributions to the extent they would reduce our permanent capital ratio below the minimum permanent capital adequacy standards. We do not foresee any events that would result in this prohibition in 2008. However, we do not have a patronage program to make such distributions.

### NOTE 9: INCOME TAXES

#### Provision for Income Taxes

Our provision for income taxes follows (in thousands):

For the year ended December 31	2007	2006	2005
Current:			
Federal	\$689	\$1,001	\$223
State	161	233	51
Total current	850	1,234	274
Deferred:			
Federal	(19)	(82)	491
State	(5)	(18)	112
Total deferred	(24)	(100)	603
Total provision for income taxes	\$826	\$1,134	\$877
Effective tax rate	2.8%	4.6%	3.6%

The following table quantifies the differences between the provision for income taxes and income taxes at the statutory rates (in thousands):

For the year ended December 31	2007	2006	2005
Federal tax at statutory rate	\$9,872	\$8,426	\$8,269
State tax, net	102	140	104
Effect of non-taxable entity	(9,151)	(7,435)	(7,534)
Other	3	3	38
Provision for income taxes	\$826	\$1,134	\$877

## Deferred Income Taxes

Deferred tax assets and liabilities are composed of the following (in thousands):

As of December 31	2007	2006	2005
Allowance for loan losses	\$29	\$72	\$88
SFAS 106 accrual	424	406	388
Accrued patronage income not received	(208)	(162)	(146)
AgriBank, FCB 2002 allocated stock	(529)	(529)	(529)
Accrued pension asset	(411)	(502)	(613)
Depreciation	(125)	(131)	(137)
Other liabilities	(192)	(192)	(194)
Other assets	52	54	59
Net deferred tax liabilities	<b>(\$960)</b>	<b>(\$984)</b>	<b>(\$1,084)</b>
Gross deferred tax assets	<b>\$505</b>	<b>\$532</b>	<b>\$535</b>
Gross deferred tax liabilities	<b>(\$1,465)</b>	<b>(\$1,516)</b>	<b>(\$1,619)</b>

A valuation reserve for the deferred tax assets was not necessary at December 31, 2007, December 31, 2006, or December 31, 2005.

We have not provided deferred income taxes on approximately \$20.6 million of patronage allocations received from AgriBank prior to 1993. Such allocations, distributed in the form of stock, are subject to tax only upon conversion to cash. Our intent is to permanently maintain this investment in AgriBank. Additionally, we have not provided deferred income taxes on accumulated FLCA earnings of \$272.4 million as it is our intent to permanently maintain this equity in the FLCA or to distribute the earnings to members in a manner that results in no additional tax liability to us.

### NOTE 10: EMPLOYEE BENEFIT PLANS

Our employees may be eligible to participate in a District-wide multi-employer defined benefit retirement plan (The Plan). The Plan is noncontributory and covers eligible District employees. Benefits are based on salary and years of service. The assets, liabilities and costs of the plan are not segregated by participating entities. Costs are determined for each individual employer based on costs directly related to their current employees as well as an allocation of the remaining costs based proportionately on the estimated projected liability of the employer under the plan. Prior to 2005, costs were allocated by a proportionate share of payroll expenses. We recognize our proportional share of expense and contribute a proportional share of funding. As a participant in the Plan, we contributed \$585 thousand for 2007, and \$3.4 million for 2005, through our note payable to AgriBank. We did not make a contribution in 2006. Plan expenses included in salaries and employee benefits expense were \$1.1 million for 2007, \$1.1 million for 2006, and \$732 thousand for 2005. Additional financial information for the Plan may be found in the AgriBank, FCB and Affiliated Associations 2007 Annual Report.

As discussed in Note 2, the underfunded status of the plans will be recorded at the District level only. Please refer to the AgriBank, FCB and Affiliated Associations 2007 Annual Report for detailed disclosures under Statement of Financial Accounting Standard No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*.

### Life Insurance and Retiree Medical Plans

District employers also provide certain health and life insurance benefits to eligible retired employees according to the terms of those benefit plans. The anticipated costs of these benefits are accrued during the period of the employee's active service. Postretirement benefits (primarily health care benefits and life insurance) included in salaries and employee benefits expense were \$128 thousand for 2007, \$128 thousand for 2006 and \$115 thousand for 2005. Additional financial information for this plan may be found in the AgriBank, FCB and Affiliated Associations 2007 Annual Report.

## Retirement Savings Plan

We also participate in a retirement savings plan. For employees hired before January 1, 2007, employee contributions are matched dollar for dollar up to 2% and 50 cents on the dollar on the next 4% on both pre-tax and post-tax contributions. The maximum employer match is 4%. For employees hired after December 31, 2006, we contribute 3% of the employee's compensation and will match employee contributions dollar for dollar up to a maximum of 6% on both pre-tax and post-tax contributions. The maximum employer contribution is 9%. Employer contributions and recorded expense to this plan were \$465 thousand in 2007, \$362 thousand in 2006, and \$341 thousand in 2005.

### NOTE 11: RELATED PARTY TRANSACTIONS

In the ordinary course of business, we may enter into loan transactions with our officers, directors, their immediate family members, and other organizations with which such persons may be associated. Such transactions are subject to special approval requirements contained in Farm Credit Administration Regulations and are made on the same terms, including interest rates, amortization schedules, and collateral, as those prevailing at the time for comparable transactions with other persons. In our opinion, none of these loans outstanding at December 31, 2007, involved more than a normal risk of collectibility.

The following table represents information on loans and leases to related parties as determined at each year end (in thousands):

	2007	2006	2005
<b>As of December 31:</b>			
Total related party loans and leases	<b>\$10,463</b>	\$8,971	\$10,520
<b>For the year ended December 31:</b>			
Advances to related parties	<b>\$6,396</b>	\$3,453	\$4,537
Repayments by related parties	<b>4,981</b>	4,771	3,488

The composition of related parties can be different each year end due primarily to changes in the makeup of the Board of Directors. Advances and repayments to related parties at the end of each year are included in the preceding chart.

### NOTE 12: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have various contingent liabilities and commitments outstanding which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

From time to time, we may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

We have commitments to extend credit and letters of credit to satisfy the financing needs of our borrowers. These financial instruments involve, to varying degrees, elements of credit risk not recognized in the financial statements. Commitments to extend credit are agreements to lend to a borrower as long as there is not a violation of any condition established in the loan contract. Standby letters of credit are agreements to pay a beneficiary if there is a default on a contractual arrangement. At December 31, 2007, we had commitments to extend credit and unexercised commitments related to standby letters of credit of \$528.1 million. Additionally, we had \$14.5 million of issued standby letters of credit as of December 31, 2007.

Commitments to extend credit and letters of credit generally have fixed expiration dates or other termination clauses and we may require payment of a fee. If commitments and letters of credit remain unfulfilled or have not expired, they may have credit risk not recognized in the financial

statements. Many of the commitments to extend credit and letters of credit will expire without being fully drawn upon. Therefore, the total commitments do not necessarily represent future cash requirements. Certain letters of credit may have recourse provisions that would enable us to recover from third parties amounts paid under guarantees, thereby limiting our maximum potential exposure. The credit risk involved in issuing these financial instruments is essentially the same as that involved in extending loans to borrowers and we apply the same credit policies.

**NOTE 13: FAIR VALUE OF FINANCIAL INSTRUMENTS**

Quoted market prices are generally not available for our financial instruments. Accordingly, we base fair values on:

- judgments regarding future expected losses,
- current economic conditions,
- risk characteristics of various financial instruments, and
- other factors.

These estimates involve uncertainties and matters of judgment and cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Estimating the fair value of our investment in AgriBank is not practical because the stock is not traded. As discussed in Note 2 and Note 5, the investment is a requirement of borrowing from AgriBank.

A description of the methods and assumptions used to estimate the fair value of each class of our financial instruments, for which it is practical to estimate that value, follows:

**Loans:** The estimate of the fair value of loan assets is determined by discounting the expected future cash flows using current interest rates. Current interest rates are estimated based on similar loans made or loans repriced to borrowers with similar credit risk. This methodology is used because no active market exists for the vast majority of these loans. Since the discount rates are based upon internal pricing mechanisms and other estimates, we cannot determine whether the fair values presented would equal the value negotiated in an actual sale. Furthermore, certain statutory or regulatory factors not considered in the valuation, such as the unique statutory rights of Farm Credit System borrowers, could render our portfolio unmarketable outside the Farm Credit System.

We segregate the loan portfolio into pools of loans with homogenous characteristics for purposes of determining fair value of accruing loans. Expected future cash flows and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

Fair value of nonaccrual loans, current as to principal and interest, are discounted with appropriately higher rates, reflecting the uncertainty of continued cash flows. We assume that for noncurrent nonaccrual loans, collection will result only from the sale of the underlying collateral. Fair value is estimated to equal the total net realizable value of the underlying collateral, discounted at an interest rate that appropriately reflects the uncertainty of the expected future cash flows over the average disposal period. We use the legal obligation if the net realizable value of the collateral exceeds the legal obligation for a particular loan.

**Note Payable to AgriBank:** Estimating the fair value of the note payable to AgriBank is determined by segregating the note into pricing pools according to the types and terms of the underlying loans funded. We discount the estimated cash flows from these pools using the current rate charged by AgriBank for additional borrowings with similar characteristics.

**Commitments to extend credit and letters of credit:** Estimating the fair value of commitments and letters of credit is determined by the inherent credit loss in such instruments.

The estimated fair value of our financial instruments is as follows (in thousands):

As of December 31, 2007	Carrying Amount	Estimated Fair Value
<b>Financial assets:</b>		
Loans, net	\$2,005,274	\$2,023,236
<b>Financial liabilities:</b>		
Note payable to AgriBank, FCB	\$1,734,654	\$1,749,067
<b>Unrecognized financial instruments:</b>		
Commitments to extend credit and letters of credit		(\$678)
As of December 31, 2006	Carrying Amount	Estimated Fair Value
<b>Financial assets:</b>		
Loans, net	\$1,610,484	\$1,609,685
<b>Financial liabilities:</b>		
Note payable to AgriBank, FCB	\$1,355,013	\$1,353,576
<b>Unrecognized financial instruments:</b>		
Commitments to extend credit and letters of credit		(\$512)
As of December 31, 2005	Carrying Amount	Estimated Fair Value
<b>Financial assets:</b>		
Loans, net	\$1,415,388	\$1,412,091
<b>Financial liabilities:</b>		
Note payable to AgriBank, FCB	\$1,178,099	\$1,174,090
<b>Unrecognized financial instruments:</b>		
Commitments to extend credit and letters of credit		(\$430)

**NOTE 14: FARM CREDIT SYSTEM FINANCIAL ASSISTANCE CORPORATION STOCK SALE**

In December 2006, we sold to AgriBank all Farm Credit System Financial Assistance Corporation stock held by us at 71% of the face value of that stock. Legislation in 1987 required us to purchase this stock to capitalize the Farm Credit System Financial Assistance Corporation. Due to the uncertainty regarding the realization of the asset, the stock had previously been written off and carried at zero book value. The sale resulted in a gain of \$1.6 million in the fourth quarter of 2006. The gain was recorded in "Financially related services and miscellaneous income, net" on the Consolidated Statement of Income. The Financial Assistance Corporation's charter was cancelled as of December 31, 2006.

**NOTE 15: QUARTERLY FINANCIAL INFORMATION (Unaudited)**

Quarterly consolidated results of operations for the years ended December 31, 2007, December 31, 2006, and December 31, 2005, follow (in thousands):

<b>2007</b>	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>	<b>Total</b>
Net interest income	\$10,163	\$10,432	\$10,493	\$10,796	\$41,884
(Reversal of) provision for					
loan losses	(164)	487	31	167	521
Patronage income	897	947	1,007	2,121	4,972
Other expense, net	4,532	4,009	5,302	3,458	17,301
Provision for income taxes	201	221	135	269	826
Net income	\$6,491	\$6,662	\$6,032	\$9,023	\$28,208
<b>2006</b>	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>	<b>Total</b>
Net interest income	\$9,109	\$9,228	\$9,406	\$9,750	\$37,493
(Reversal of) provision for					
loan losses	--	(40)	(110)	10	(140)
Patronage income	703	722	761	1,651	3,837
Other expense, net	4,480	4,309	4,545	3,355	16,689
Provision for income taxes	52	27	223	832	1,134
Net income	\$5,280	\$5,654	\$5,509	\$7,204	\$23,647
<b>2005</b>	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>	<b>Total</b>
Net interest income	\$8,645	\$8,861	\$8,936	\$9,041	\$35,483
(Reversal of) provision for					
loan losses	--	--	(1,000)	(275)	(1,275)
Patronage income	690	690	711	1,489	3,580
Other expense, net	3,982	3,769	4,148	4,119	16,018
Provision for income taxes	142	155	185	395	877
Net income	\$5,211	\$5,627	\$6,314	\$6,291	\$23,443

# DISCLOSURE INFORMATION REQUIRED BY REGULATIONS

Farm Credit Services of Illinois, ACA

(Unaudited)

## DESCRIPTION OF BUSINESS

General information regarding the business is discussed in Note 1 of this annual report.

The description of significant business developments, if any, is discussed in the "Management's Discussion and Analysis" portion of this annual report.

## DESCRIPTION OF PROPERTY

The following table sets forth certain information regarding our properties:

Location	Description	Usage
Mt. Vernon	Leased	Processing Ctr.
Albion	Owned	Branch
Belleville	Owned	Branch
Benton	Leased	Branch
Charleston	Leased	Branch
Effingham	Owned	Branch
Harrisburg	Owned	Branch
Highland	Leased	Branch
Lawrenceville	Owned	Branch
Nashville	Leased	Branch
Paris	Owned	Branch
Red Bud	Leased	Branch
Shelbyville	Owned	Branch
Vandalia	Leased	Branch
Champaign	Owned	Headqtrs/Branch
Carlinville	Owned	Branch
Decatur	Leased	Branch
Hillsboro	Leased	Branch
Jacksonville	Owned	Branch
Jerseyville	Leased	Branch
Lincoln	Owned	Branch
Springfield	Owned	Branch
Taylorville	Owned	Branch
Watseka	Owned	Branch
Mahomet	Owned	2008 Headqtrs/Branch

## LEGAL PROCEEDINGS

Information regarding legal proceedings is discussed in Note 12 of this annual report. We were not subject to any enforcement actions at December 31, 2007.

## DESCRIPTION OF CAPITAL STRUCTURE

Information regarding our capital structure is discussed in Note 8 of this annual report.

## DESCRIPTION OF LIABILITIES

Information regarding liabilities is discussed in Note 7 and Note 12 of this annual report.

## SELECTED FINANCIAL DATA

The "Consolidated Five-Year Summary of Selected Financial Data" is presented at the beginning of this annual report.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

Information regarding any material aspects of our financial condition, changes in financial condition, and results of operations are discussed in the "Management's Discussion and Analysis" portion of this annual report.

## BOARD OF DIRECTORS

Information regarding directors who served as of December 31, 2007, including business experience in the last five years and any other business interest where a director serves on the board of directors or as a senior officer follows:

**Lance Beery**, Chairperson of the Board, is a self-employed grain and livestock farmer. His term on the board expires in 2008.

**Kent Brinkmann**, is a self-employed grain farmer. His term on the board expires in 2010.

**William David Champion, Jr.**, Appointed Director, is the president and CEO of the Eastern Illini Electric Cooperative in Paxton, IL. He serves as a director and Chairman of the Board of Prairie Power Inc., an electricity wholesaler. He is also a director and secretary/treasurer of Cooperative Balloon Assoc., LLC involved in the promotion of cooperative electricity. His term on the board expires in 2010.

**Mike Carls**, is a self-employed grain farmer. He serves on the boards of Menard Electric Cooperative, a utility distribution co-op in Petersburg, IL and Prairie Power Inc., a generation and transmission co-op in Jacksonville, IL. His term on the board expires in 2008.

**Jack E. Crumrin**, is a self-employed grain and livestock farmer. His term on the board expires in 2010.

**Dale Crawford**, is a self-employed grain farmer. He is a director on the Moultrie Co. Farm Bureau Board in Sullivan, IL, a director with the Illinois Soybean Association in Bloomington, IL, and is director of the Moultrie-Sullivan counties jr. fair. His term expires in 2008.

**J. Dale Edwards**, is a self-employed grain and livestock farmer and substitute teacher. He serves as a director for the Sangamon County Fair. His term on the board expires in 2009.

**Dennis Frey**, is a self-employed grain farmer. His term on the board expires in 2008.

**Dr. Kim Harris**, Appointed Director, is an Associate Professor in AgriBusiness Economics at Southern Illinois University in Carbondale, IL. He also serves as a director/CEO of Lahoil, Inc. in Mattoon, IL, which is engaged in oil production. His term on the board expires in 2008.

**Jack Hastings**, is a self employed grain and livestock farmer. He is also a real estate agent. His term expires in 2009.

**Larry Hasheider**, is a self-employed grain and livestock farmer. He serves as a district director on the Illinois Corn Marketing Board which promotes world-wide use of corn. His term on the board expires in 2008.

**Mark Miller**, is a self-employed grain farmer and is a director of the Farmers Grain Co. of Latham, a grain elevator. His term on the board expires in 2009.

**Robert Pharis**, is a self-employed grain and livestock farmer and township road commissioner. Upon expiration of his term at December 31, 2007, he did not seek re-election to the board.

**Russell Roosevelt**, is a self-employed grain and livestock farmer. His term on the Board ended at December 31, 2007.

**John Schable**, is a self-employed grain farmer. His term on the board expires in 2009.

**Donald Sievers**, is a self-employed grain and livestock farmer and seed dealer. His term on the board expires in 2009.

**Larry Thomas**, is a self-employed grain farmer. He serves as vice president of the Mechanicsburg Farmers Grain Co-op in Mechanicsburg, IL. He is also president of the Fire Protection District in Edinburg, IL. Upon expiration of his term at December 31, 2007, he did not seek re-election to the board.

At the December 2007 annual meeting, Karen Neff was elected to the Board effective January 1, 2008. She is a self employed grain and livestock farmer and a project manager with UNISYS. Her term on the board expires in 2010.

Pursuant to our bylaws, directors are paid a reasonable amount for attendance at board meetings, committee meetings or other special assignments. Directors are also reimbursed for reasonable expenses incurred in connection with such meetings or assignments. The Board of Directors has adopted a rate of \$400 per day. Board members also receive a \$300 technology stipend per quarter in addition to a \$1,000 per quarter retainer fee except for the chairman and vice chairman, whose retainer fee was \$1,500 per quarter.

Information regarding compensation for each director who served during 2007 follows:

	Number of Days Served		Total Compensation Paid in 2007
	Board Meetings	Other Official Activities	
Beery, Lance	11	22	\$22,918
Brinkmann, Kent D.	11	9	13,220
Champion, David	10	9	12,936
Carls, Mike	11	8	12,820
Crumrin, Jack	11	8.5	13,282
Crawford, Dale	11	9	13,220
Edwards, Dale	11	9	13,428
Frey, Dennis	11	9	13,220
Harris, Kim	8	8	11,620
Hastings, Jack	11	9	13,468
Hasheider, Larry	11	9	13,220
Miller, Mark	11	6.5	12,238
Pharis, Robert*	11	6	10,962
Roosevelt, Russell*	11	9	11,940
Schable, John	11	24	23,153
Sievers, Donald	11	6	12,020
Thomas, Larry*	10	8	11,362
<b>Total</b>	<b>182</b>	<b>169</b>	<b>\$235,027</b>

\* Retired at the end of 2007

No director received additional compensation for service on a board committee.

## SENIOR OFFICERS

The senior officers include:

David M. Owens, Chief Executive Officer  
 Donald J. Olson, Chief Credit Officer, Executive Vice President  
 Steve D. Ray, Chief Financial Officer  
 Loren J. Leskis, Sr. Vice President, Field Operations  
 Aaron S. Johnson, Sr. Vice President, Field Operations

All of the senior officers have been with the Farm Credit System for the past five years, except Mr. Ray. Prior to beginning his employment with us in 2007, Mr. Ray's business experience was with Developmental Service Center, a non-profit company. Other business interests where a senior officer served as a director or senior officer include: Donald J. Olson, Chief Credit Officer, also is the president of Breakers East Homeowners Association.

A summary of compensation paid to the most highly compensated individuals including the senior officers previously noted follows (in thousands):

Name of individual	Year	Salary	Bonus	Deferred/		Total
				Perquisites	Other	
David M. Owens <sup>1</sup>	2007	\$190	\$69	\$3	\$ --	\$262
Ronald W. Frenn <sup>2</sup>	2007	239	76	9	--	324
Ronald W. Frenn	2006	329	138	12	--	479
Ronald W. Frenn	2005	311	119	10	--	440

Aggregate number of Individuals:

(does not include CEO compensation)

Five	2007	\$567	\$262	\$7	\$ --	\$836
Five	2006	629	287	4	--	920
Four	2005	514	140	3	--	657

<sup>1</sup>Became CEO effective 7/6/07. Compensation shown is for the entire year of 2007.

<sup>2</sup>Retired effective 7/05/07. Compensation is through 07/05/07.

Members may request information on the compensation paid during 2007 to the individuals listed in the preceding table.

Senior officer incentives are paid annually based on performance criteria established by the Board of Directors. The criteria include return on assets, loan volume, credit quality, personal objectives and performance ratings. We calculate the incentives after the end of the plan year (the plan year is the calendar year). We pay out the incentives within 90 days of year end.

## TRANSACTIONS WITH SENIOR OFFICERS AND DIRECTORS

Information regarding related party transactions is discussed in Note 11 of this annual report.

## TRAVEL, SUBSISTENCE AND OTHER RELATED EXPENSES

Directors and senior officers are reimbursed for reasonable travel, subsistence and other related expenses associated with business functions. A copy of our policy for reimbursing these costs is available by contacting us at 2101 West Park Court, Post Office Box 3849, Champaign, Illinois 61826, (217) 352-1378.

The total directors' travel, subsistence and other related expenses were \$74 thousand in 2007, \$91 thousand in 2006, and \$79 thousand in 2005.

## INVOLVEMENT IN CERTAIN LEGAL PROCEEDINGS

No material events occurred during the past five years that are material to evaluating the ability or integrity of any person who served as a director or senior officer on January 1, 2008 or at any time during 2007.

**MEMBER PRIVACY**

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Farm Credit Administration Regulations protect members' nonpublic personal financial information. Our directors and employees are restricted from disclosing information about our association or our members not normally contained in published reports or press releases.

**RELATIONSHIP WITH QUALIFIED PUBLIC ACCOUNTANT**

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There were no changes in independent auditors since the last annual report to members and we are in agreement with the opinion expressed by the independent auditors. The total fees paid during 2007 to our independent auditors were \$54 thousand for audit services. We also had \$2 thousand of fees to another qualified public accountant for tax services.

**FINANCIAL STATEMENTS**

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The "Report of Management", "Report of Audit Committee", "Report of Independent Auditors," "Consolidated Financial Statements", and "Notes to Consolidated Financial Statements" are presented prior to this portion of the annual report.

**CREDIT AND SERVICES TO YOUNG, BEGINNING, AND SMALL FARMERS AND RANCHERS**

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Information regarding credit and services to young, beginning, and small farmers and ranchers and producers or harvesters of aquatic products is discussed in the "Management's Discussion and Analysis" portion of this annual report.

**EQUAL EMPLOYMENT OPPORTUNITY**

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We are an equal opportunity employer. It is our policy to provide equal employment opportunity to all persons regardless of race, national origin, religion, age, sex, disability, marital status, veteran status, public assistance status, or any other condition or status covered by law. We comply with all state and local equal employment opportunity regulations. We conduct all personnel decisions and processes relating to our employees and job applicants in an environment free of discrimination and harassment.

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## Farm Credit Services of Illinois, ACA

### Funds Held Program

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The Association offers a Funds Held Program (Funds Held) that provides for customers to make advance payments on designated real estate and intermediate term loans. The following terms and conditions apply to all Funds Held unless the loan agreement, or related documents, between the Associations and customer provide for other limitations.

#### Payment Application

Loan payments received by the Associations before the loan has been billed will normally be placed into Funds Held and applied against the next installment due. Loan payments received after the loan has been billed will be directly applied to the installment due on the loan and related charges, if any. Funds received in excess of the billed amount will be placed into Funds Held unless the customer has specified the funds to be applied as a special prepayment of principal.

When a loan installment becomes due, monies in Funds Held for the loan will be automatically applied toward the installment on the due date. Any accrued interest on Funds Held will be applied first. If the balance in Funds Held does not fully satisfy the entire installment, the customer must pay the difference by the installment due date.

#### Account Maximum

The amount in Funds Held may not exceed the unpaid principal balance of the loan.

The following limits also apply:

- Multi Flex Option Loans - Up to 100% of the loan's outstanding balance or the next payment amount, whichever is greater.
- Flex Option Loans - No more than 10% of the loan's original balance.
- Exceptional Rate Option Loans - No more than 10% of the loan's original balance.

#### Interest Rate

Interest will accrue on Funds Held at a simple rate of interest that may be changed by the Associations from time to time. The interest rate may never exceed the interest rate charged on the related loan. The current interest rate is based upon the following criteria:

- real estate loans and intermediate term loans are paid a rate of interest equal to the loan rate.

Interest rates are currently reported on each customer's year end loan statement.

#### Withdrawals

Funds in Funds Held may be available to be returned to Borrowers upon request. Members may request up to twelve withdrawals in any twelve-month period. The minimum withdrawal amount will be \$500.00 or the balance in the Funds Held account, whichever is less.

#### Association Options

In the event of default on any loan or if the Associations discontinue their Funds Held program, the Associations may apply funds in the account to the unpaid loan balance and other amounts due, and shall return any excess funds to the customer.

#### Uninsured Account

Funds Held is not a depository account and is not insured. In the event of liquidation of the Associations, customers having balances in Funds Held shall be notified according to regulations.

**Questions:** Please direct any questions regarding Funds Held to your local FCS representative.

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**Farm Credit Services**  
**OF ILLINOIS**

*We Understand*

Farm Credit Services of Illinois, ACA  
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